

## Attachment A, Program of Study

### VSCC University Parallel A.S./ Cumberland University B.B.A. Accounting Program Articulation

The following are requirements for the A.S. in Accounting degree at VSCC and the equivalent courses which will be accepted for transfer toward the B.B.A. degree requirements at Cumberland University. Students must earn a "C" or higher in ALL courses.

Students who transfer with the VSCC A.S. degree completed will satisfy all CU general education requirements. Students who transfer *without* the A.S. degree completed will be subject to a course by course evaluation.

#### General Education

Volunteer State Degree Requirements	Hrs	Cumberland University Transfer Equivalency	Hrs
<b>Communication</b>			
ENGL 1010 – English Composition I	3	ENG 101 – Composition I	3
ENGL 1020 – English Composition II	3	ENG 102 – Composition II	3
COMM 2025 – Fundamentals of Communication – or – COMM 2045 – Public Speaking	3	SPEE 220 – Fundamentals of Speech	3
<b>Humanities and/or Fine Arts</b>			
<b>Choose three courses; must include one literature course.</b>	9		
<u><b>Art/Mus/Thea</b></u> ART 1035 – Introduction to Art ENGL 2860 – Introduction to Film MUS 1030 – Introduction to Music THEA 1030 – Introduction to Theater		<b>Three credits from Art/Mus/Thea</b>	3
<u><b>Literature</b></u> ENGL 2045 – Introduction to Literature ENGL 2055 – African American Literature ENGL 2110 – Early American Literature ENGL 2120 – Modern American Literature ENGL 2310 – Early World Literature ENGL 2320 – Modern World Literature		<b>Three credits of Literature in English</b>	3
<u><b>Elective Credits</b></u> ART 2000 – Art History Survey I ART 2020 – Art History Survey II PHIL 1030 – Introduction to Philosophy* PHIL 1040 – Introduction to Ethics		<b>Three elective credits</b> *Intro to Philosophy counts as second social science at CU	3

PHIL 2430 – Philosophy of Religion			
<b>Social Behavioral Science</b>			
ECON 2100 – Principles of Macroeconomics	3	ECON – 241 Principles of Macroeconomics	3
ECON 2200 – Principles of Microeconomics	3	ECON 242 – Principles of Microeconomics (to be used in the Required Business Core)	3
<b>Mathematics</b>			
<b>Choose one:</b> MATH 1130 – College Algebra OR MATH 1630 – Finite Mathematics OR MATH 1710 – Precalculus Algebra	3	General Education math is satisfied for CU	3
<b>Natural Science</b>			
Natural Sciences courses approved for General Education	8	General Education Natural Science	8
<b>History</b>			
HIST 2310 – Early World History AND HIST 2320 – Modern World History OR HIST 2010 – Early United States History AND HIST 2020 – Modern United States History	6	HIS 191 – World Civilization to 1500 AND HIS 192 – World Civilization since 1500 OR HIS 201 – History of the United States I AND HIS 202 History of the United States II	6
<b>Total General Education Credit Hours</b>	<b>41</b>	<b>Total Credit Hours</b>	<b>41</b>

### Accounting Area of Emphasis

Volunteer State Degree Requirements	Hrs	Cumberland University Transfer Equivalency	Hrs
ACCT 1010 – Principles of Accounting I	3	ACC 211 – Principles of Accounting I	3
ACCT 1020 – Principles of Accounting II	3	ACC 212 – Principles of Accounting II	3
INFS 1010 – Computer Applications	3	CIS 170 – Intro to Microcomputer Applications (Area I-Computer Literacy)	3
MATH 1530 – Introductory Statistics	3	BUA 365 – Quantitative Methods I	3
MATH 1830 – Applied Calculus	3	General Elective	3
University Parallel Electives (Freshmen required to take FYEX 1030 and 1040 must complete both of these courses as 3 out of the 4 elective hours.)	4	General Elective	4
<b>Total Area of Emphasis Credit Hours</b>	<b>19</b>	<b>Total Credit Hours</b>	<b>19</b>

If students take additional business elective hours at Vol State, Cumberland agrees to the following transfer equivalencies:

Vol State Course	Cumberland Course
BUSN 1305 Introduction to Business (3)	BUA101 Introduction to Business (3)
BUSN 1310 Business Communications (3)	BUA 251 Business Communications (3)
BUSN 2380 Principles of Marketing (3)	MKT 362 Principles of Marketing (3)

**The following are additional courses that must be completed at Cumberland University in order to earn a B.B.A. in Accounting.**

**Required Business Core - 33 hours**

<a href="#"><u>BUA 101</u></a>	Introduction to Business
<a href="#"><u>BUA 251/ENG 251</u></a>	Business Communications
<a href="#"><u>BUA 340</u></a>	Legal Environment of Business
<a href="#"><u>BUA 496</u></a>	Business Policy
<a href="#"><u>CIS 300</u></a>	Principles of Information Systems
<a href="#"><u>FIN 301/ECON 301</u></a>	Money and Banking
<a href="#"><u>FIN 449</u></a>	Business Finance
<a href="#"><u>MGT 363</u></a>	Principles of Management
<a href="#"><u>MGT 460/BUA 460</u></a>	Business and Society
<a href="#"><u>MGT 485/BUA 485</u></a>	International Business
<a href="#"><u>MKT 362</u></a>	Principles of Marketing

*Students must earn a "C" or higher in Business Core Courses.*

**Required Accounting Courses - 18 hours**

<a href="#"><u>ACC 311</u></a>	Intermediate Accounting I
<a href="#"><u>ACC 312</u></a>	Intermediate Accounting II
<a href="#"><u>ACC 315/CIS 315</u></a>	Electronic Spreadsheet Applications
<a href="#"><u>ACC 453</u></a>	Federal Income Taxes I
<a href="#"><u>ACC 462</u></a>	Auditing
<a href="#"><u>ACC 490</u></a>	Accounting Internship

*Students must earn a "C" or higher in all Accounting courses.*

**Required Accounting Electives - 3 hours**

*Choose any additional Accounting course at the 300 level or above. Students must earn a "C" or higher in all Accounting courses.*

**General Electives - 6 hours**

*Select sufficient courses from any academic discipline to bring the total hours for graduation to a minimum of 120 hours.*

**VSCC University Parallel A.S./  
Cumberland University B.B.A. Business Administration Program Articulation**

The following are requirements for the A.S. in Business Administration degree at VSCC and the equivalent courses which will be accepted for transfer toward the B.B.A. degree requirements at Cumberland University. Students must earn a "C" or higher in ALL courses.

Students who transfer with the VSCC A.S. degree completed will satisfy all CU general education requirements. Students who transfer *without* the A.S. degree completed will be subject to a course by course evaluation.

**General Education**

<b>Volunteer State Degree Requirements</b>	<b>Hrs</b>	<b>Cumberland University Transfer Equivalency</b>	<b>Hrs</b>
<b>Communication</b>			
ENGL 1010 – English Composition I	3	ENG 101 – Composition I	3
ENGL 1020 – English Composition II	3	ENG 102 – Composition II	3
COMM 2025 – Fundamentals of Communication – or – COMM 2045 – Public Speaking	3	SPEE 220 – Fundamentals of Speech	3
<b>Humanities and/or Fine Arts</b>			
<b>Choose three courses; must include one literature course.</b>	9		
<u><b>Art/Mus/Thea</b></u> ART 1035 – Introduction to Art ENGL 2860 – Introduction to Film MUS 1030 – Introduction to Music THEA 1030 – Introduction to Theater		<b>Three credits from Art/Mus/Thea</b>	3
<u><b>Literature</b></u> ENGL 2045 – Introduction to Literature ENGL 2055 – African American Literature ENGL 2110 – Early American Literature ENGL 2120 – Modern American Literature ENGL 2310 – Early World Literature ENGL 2320 – Modern World Literature		<b>Three credits of Literature in English</b>	3
<u><b>Elective Credits</b></u> ART 2000 – Art History Survey I ART 2020 – Art History Survey II PHIL 1030 – Introduction to Philosophy* PHIL 1040 – Introduction to Ethics PHIL 2430 – Philosophy of Religion		<b>Three elective credits</b> *Intro to Philosophy counts as second social science at CU	3
<b>Social Behavioral Science</b>			

ECON 2100 – Principles of Macroeconomics	3	ECON – 241 Principles of Macroeconomics	3
ECON 2200 – Principles of Microeconomics	3	ECON 242 – Principles of Microeconomics (to be used in the Required Business Core)	3
<b>Mathematics</b>			
<b>Choose one:</b> MATH 1130 – College Algebra OR MATH 1630 – Finite Mathematics OR MATH 1710 – Precalculus Algebra	3	General Education math is satisfied for CU	3
<b>Natural Science</b>			
Natural Sciences courses approved for General Education	8	General Education Natural Science	8
<b>History</b>			
HIST 2310 – Early World History AND HIST 2320 – Modern World History OR HIST 2010 – Early United States History AND HIST 2020 – Modern United States History	6	HIS 191 – World Civilization to 1500 AND HIS 192 – World Civilization since 1500 OR HIS 201 – History of the United States I AND HIS 202 History of the United States II	6
<b>Total General Education Credit Hours</b>	<b>41</b>	<b>Total Hours</b>	<b>41</b>

### Business Administration Area of Emphasis

Volunteer State Degree Requirements	Hrs	Cumberland University Transfer Equivalency	Hrs
ACCT 1010 – Principles of Accounting I	3	ACC 211 – Principles of Accounting I	3
ACCT 1020 – Principles of Accounting II	3	ACC 212 – Principles of Accounting II	3
INFS 1010 – Computer Applications	3	CIS 170 – Intro to Microcomputer Applications (Area I-Computer Literacy)	3
MATH 1530 – Introductory Statistics	3	BUA 365 – Quantitative Methods I	3
MATH 1830 – Applied Calculus	3	General Elective	3
University Parallel Electives (Freshmen required to take FYEX 1030 and 1040 must complete both of these courses as 3 out of the 4 elective hours.)	4	General Elective	4
<b>Total Area of Emphasis Credit Hours</b>	<b>19</b>	<b>Total Credit Hours</b>	<b>19</b>

If students take additional business elective hours at Vol State, Cumberland agrees to the following transfer equivalencies:

Vol State Course	Cumberland Course
BUSN 1305 Introduction to Business (3)	BUA101 Introduction to Business (3)
BUSN 1310 Business Communications (3)	BUA 251 Business Communications (3)
BUSN 2380 Principles of Marketing (3)	MKT 362 Principles of Marketing (3)

**The following are additional courses that must be completed at Cumberland University in order to earn a B.B.A. in Business Administration:**

**Required Business Core – 37-39 hours**

<u><a href="#">BUA 101</a></u>	Introduction to Business
<u><a href="#">BUA 251/ENG 251</a></u>	Business Communications
<u><a href="#">BUA 340</a></u>	Legal Environment of Business
<u><a href="#">BUA 447</a></u>	Operations Management
<u><a href="#">BUA 496</a></u>	Business Policy
<u><a href="#">BUA 499</a></u>	Business Internship (1-3 credit hours)
<u><a href="#">CIS 300</a></u>	Principles of Information Systems
<u><a href="#">FIN 301/ECON 301</a></u>	Money and Banking
<u><a href="#">FIN 449</a></u>	Business Finance
<u><a href="#">MKT 362</a></u>	Principles of Marketing
<u><a href="#">MGT 363</a></u>	Principles of Management
<u><a href="#">MGT 460/BUA 460</a></u>	Business and Society
<u><a href="#">MGT 485/BUA 485</a></u>	International Business

*Students must earn a "C" or higher in each Business Core area.*

**Required Business Electives - 18 hours**

Choose six courses designated as any of the following at the 300 level or above:

Accounting  
Business  
Computer Information Systems  
Computational Science & Technology  
Economics  
Finance  
Information Technology  
Management  
Marketing

The following specific courses are also accepted as business electives when not used in the GEC: BU37A 200, CIS 220, CIS 225, CIS 240, MATH 121, and MATH 122.

*Students must earn a "C" or higher in each Business Elective course.*

**General Electives - 5 hours**

*Select sufficient courses from any academic discipline to bring the total hours for graduation to a minimum of 120 hours.*

**VSCC University Parallel A.S./  
Cumberland University B.B.A. Management Program Articulation**

The following are requirements for the A.S. in Management degree at VSCC and the equivalent courses which will be accepted for transfer toward the B.B.A. degree requirements at Cumberland University. Students must earn a "C" or higher in ALL courses.

Students who transfer with the VSCC A.S. degree completed will satisfy all CU general education requirements. Students who transfer *without* the A.S. degree completed will be subject to a course by course evaluation.

**General Education**

<b>Volunteer State Degree Requirements</b>	<b>Hrs</b>	<b>Cumberland University Transfer Equivalency</b>	<b>Hrs</b>
<b>Communication</b>			
ENGL 1010 – English Composition I	3	ENG 101 – Composition I	3
ENGL 1020 – English Composition II	3	ENG 102 – Composition II	3
COMM 2025 – Fundamentals of Communication – or – COMM 2045 – Public Speaking	3	SPEE 220 – Fundamentals of Speech	3
<b>Humanities and/or Fine Arts</b>			
<b>Choose three courses; must include one literature course.</b>	9		
<u><b>Art/Mus/Thea</b></u> ART 1035 – Introduction to Art ENGL 2860 – Introduction to Film MUS 1030 – Introduction to Music THEA 1030 – Introduction to Theater		<b>Three credits from Art/Mus/Thea</b>	3
<u><b>Literature</b></u> ENGL 2045 – Introduction to Literature ENGL 2055 – African American Literature ENGL 2110 – Early American Literature ENGL 2120 – Modern American Literature ENGL 2310 – Early World Literature ENGL 2320 – Modern World Literature		<b>Three credits of Literature in English</b>	3
<u><b>Elective Credits</b></u> ART 2000 – Art History Survey I ART 2020 – Art History Survey II PHIL 1030 – Introduction to Philosophy* PHIL 1040 – Introduction to Ethics PHIL 2430 – Philosophy of Religion		<b>Three elective credits</b> *Intro to Philosophy counts as second social science at CU	3
<b>Social Behavioral Science</b>			

ECON 2100 – Principles of Macroeconomics ECON 2200 – Principles of Microeconomics	3 3	ECON – 241 Principles of Macroeconomics ECON 242 – Principles of Microeconomics (to be used in the Required Business Core)	3 3
<b>Mathematics</b>			
MATH 1530 – Introductory Statistics	3	BUA 365 – Quantitative Methods I (to be used in the Required Business Core)	3
<b>Natural Science</b>			
Natural Sciences courses approved for General Education	8	General Education Natural Science	8
<b>History</b>			
HIST 2310 – Early World History AND HIST 2320 – Modern World History OR HIST 2010 – Early United States History AND HIST 2020 – Modern United States History	6	HIS 191 – World Civilization to 1500 AND HIS 192 – World Civilization since 1500 OR HIS 201 – History of the United States I AND HIS 202 History of the United States II	6
<b>Total General Education Credit Hours</b>	<b>41</b>	<b>Total Credit Hours</b>	<b>41</b>

### Management Area of Emphasis

<b>Volunteer State Degree Requirements</b>	<b>Hrs</b>	<b>Cumberland University Transfer Equivalency</b>	<b>Hrs</b>
ACCT 1010 – Principles of Accounting I	3	ACC 211 – Principles of Accounting I	3
ACCT 1020 – Principles of Accounting II	3	ACC 212 – Principles of Accounting II	3
INFS 1010 – Computer Applications	3	CIS 170 – Intro to Microcomputer Applications (Area I-Computer Literacy)	3
<b>Choose one:</b> MATH 1130 – College Algebra OR MATH 1630 – Finite Mathematics OR MATH 1710 – Precalculus Algebra	3	To be used in Area I - Mathematics	3
MATH 1830 – Applied Calculus	3	General Elective	3
University Parallel Electives (Freshmen required to take FYEX 1030 and 1040 must complete both of these courses as 3 out of the 4 elective hours.)	4	General Elective	4
<b>Total Area of Emphasis Credit Hours</b>	<b>19</b>	<b>Total Credit Hours</b>	<b>19</b>

If students take additional business elective hours at Vol State, Cumberland agrees to the following transfer equivalencies:

<b>Vol State Course</b>	<b>Cumberland Course</b>
BUSN 1305 Introduction to Business (3)	BUA101 Introduction to Business (3)
BUSN 1310 Business Communications (3)	BUA 251 Business Communications (3)
BUSN 2380 Principles of Marketing (3)	MKT 362 Principles of Marketing (3)



**The following are additional courses that must be completed at Cumberland University in order to earn a B.B.A. in Management:**

**Required Business Core - 33 hours**

<u>BUA 101</u>	Introduction to Business
<u>BUA 251/ENG 251</u>	Business Communications
<u>BUA 340</u>	Legal Environment of Business
<u>BUA 496</u>	Business Policy
<u>CIS 300</u>	Principles of Information Systems
<u>FIN 301/ECON 301</u>	Money and Banking
<u>FIN 449</u>	Business Finance
<u>MGT 363</u>	Principles of Management
<u>MGT 460/BUA 460</u>	Business and Society
<u>MGT 485/BUA 485</u>	International Business
<u>MKT 362</u>	Principles of Marketing

*Students must earn a "C" or higher in Business Core Courses.*

**Required Management Courses - 18 hours**

<u>BUA 465/CIS 465</u>	Decision Analysis
<u>MGT 364/HCA 364</u>	Organizational Structure & Behavior
<u>MGT 368/HCA 368</u>	Human Resources Management
<u>MGT 447</u>	Operations Management
<u>MGT 490/MKT 490</u>	Marketing Management
<u>MGT 499</u>	Management Internship

*Students must earn a "C" or higher in Management courses.*

**Required Business Electives - 3 hours**

Choose one courses designated as the following at the 300 level or above:

Accounting  
Business  
Computer Information Systems  
Computational Science & Technology  
Economics  
Finance  
Information Technology  
Management

Marketing

*Students must earn a "C" or higher in each Business Elective course.*

**General Electives - 6 hours**

*Select sufficient courses from any academic discipline to bring the total hours for graduation to a minimum of 120 hours.*

**VSCC University Parallel A.S./  
Cumberland University B.B.A. Marketing Program Articulation**

The following are requirements for the A.S. in Marketing degree at VSCC and the equivalent courses which will be accepted for transfer toward the B.B.A. degree requirements at Cumberland University. Students must earn a "C" or higher in ALL courses.

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**General Education**

<b>Volunteer State Degree Requirements</b>	<b>Hrs</b>	<b>Cumberland University Transfer Equivalency</b>	<b>Hrs</b>
<b>Communication</b>			
ENGL 1010 – English Composition I	3	ENG 101 – Composition I	3
ENGL 1020 – English Composition II	3	ENG 102 – Composition II	3
COMM 2025 – Fundamentals of Communication – or – COMM 2045 – Public Speaking	3	SPEE 220 – Fundamentals of Speech	3
<b>Humanities and/or Fine Arts</b>			
<b>Choose three courses; must include one literature course.</b>	9		
<u><b>Art/Mus/Thea</b></u> ART 1035 – Introduction to Art ENGL 2860 – Introduction to Film MUS 1030 – Introduction to Music THEA 1030 – Introduction to Theater		<b>Three credits from Art/Mus/Thea</b>	3
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<b>Social Behavioral Science</b>			

ECON 2100 – Principles of Macroeconomics ECON 2200 – Principles of Microeconomics	3 3	ECON – 241 Principles of Macroeconomics ECON 242 – Principles of Microeconomics (to be used in the Required Business Core)	3 3
<b>Mathematics</b>			
MATH 1530 – Introductory Statistics	3	BUA 365 – Quantitative Methods I (to be used in the Required Business Core)	3
<b>Natural Science</b>			
Natural Sciences courses approved for General Education	8	General Education Natural Science	8
<b>History</b>			
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<b>Total General Education Credit Hours</b>	<b>41</b>	<b>Total Credit Hours</b>	<b>41</b>

### Management Area of Emphasis

<b>Volunteer State Degree Requirements</b>	<b>Hrs</b>	<b>Cumberland University Transfer Equivalency</b>	<b>Hrs</b>
ACCT 1010 – Principles of Accounting I	3	ACC 211 – Principles of Accounting I	3
ACCT 1020 – Principles of Accounting II	3	ACC 212 – Principles of Accounting II	3
INFS 1010 – Computer Applications	3	CIS 170 – Intro to Microcomputer Applications (Area I-Computer Literacy)	3
<b>Choose one:</b> MATH 1130 – College Algebra OR MATH 1630 – Finite Mathematics OR MATH 1710 – Precalculus Algebra	3	To be used in Area I - Mathematics	3
MATH 1830 – Applied Calculus	3	General Elective	3
University Parallel Electives (Freshmen required to take FYEX 1030 and 1040 must complete both of these courses as 3 out of the 4 elective hours.)	4	General Elective	4
<b>Total Area of Emphasis Credit Hours</b>	<b>19</b>	<b>Total Credit Hours</b>	<b>19</b>

If students take additional business elective hours at Vol State, Cumberland agrees to the following transfer equivalencies:

<b>Vol State Course</b>	<b>Cumberland Course</b>
BUSN 1305 Introduction to Business (3)	BUA101 Introduction to Business (3)
BUSN 1310 Business Communications (3)	BUA 251 Business Communications (3)
BUSN 2380 Principles of Marketing (3)	MKT 362 Principles of Marketing (3)

**The following are additional courses that must be completed at Cumberland University in order to earn a B.B.A. in Marketing:**

**Required Business Core Courses - 33 hours**

<a href="#"><u>BUA 101</u></a>	Introduction to Business
<a href="#"><u>BUA 251/ENG 251</u></a>	Business Communications
<a href="#"><u>BUA 340</u></a>	Legal Environment of Business
<a href="#"><u>BUA 496</u></a>	Business Policy
<a href="#"><u>CIS 300</u></a>	Principles of Information Systems
<a href="#"><u>FIN 301/ECON 301</u></a>	Money and Banking
<a href="#"><u>FIN 449</u></a>	Business Finance
<a href="#"><u>MGT 363</u></a>	Principles of Management
<a href="#"><u>MGT 460/BUA 460</u></a>	Business and Society
<a href="#"><u>MGT 485/BUA 485</u></a>	International Business
<a href="#"><u>MKT 362</u></a>	Principles of Marketing

*Students must earn a "C" or higher in Business Core Courses.*

**Required Marketing Courses - 9 hours**

<a href="#"><u>MKT 386</u></a>	Advertising
<a href="#"><u>MKT 490/MGT 490</u></a>	Marketing Management
<a href="#"><u>MKT 499</u></a>	Marketing Internship

*Students must earn a "C" or higher in Marketing courses.*

**Marketing Electives - 9 hours**

Choose any 3 upper division (300 or higher) marketing courses or specific other marketing-related courses in other disciplines as listed below:

<a href="#"><u>ART 402</u></a>	Graphic Design
<a href="#"><u>BUA 321</u></a>	Business Career Planning
<a href="#"><u>ENG 350</u></a>	Visual Rhetoric

*Students must earn a "C" or higher in marketing electives.*

**Required Business Electives - 3 hours**

See the course descriptions to choose one course designated as the following at the 300 level or above:

Accounting

Business  
Computer Information Systems  
Computational Science & Technology  
Economics  
Finance  
Information Technology  
Management  
Marketing

*All required Business electives must be completed with a grade of "C" or higher.*

**General Electives - 6 hours**

Select sufficient courses from any academic discipline to bring the total hours for graduation to a minimum of 120 hours.