

Attachment 2

**VOLUNTEER STATE COMMUNITY COLLEGE
REQUEST FOR QUOTATION (RFQ-VSCC) 26-0001
Installing Vehicle Wrap on Two (2) Fifty-Two (52) Passenger Mega Coaches
QUESTIONS AND RESPONSES
QUESTIONS DUE DATE: 2/13/2026**

Bidder Questions:

Question #1: Per 5-1-Bid-Specs-Bus-Wrap-Designs.pdf please confirm no vinyl coverage on roof or bumpers

Response: No coverage on roof or bumpers

Question #2: Per 5-1-Bid-Specs-Bus-Wrap-Designs.pdf please confirm base paint white

Response: Buses have base paint coat of white

Question #3 Per 5-1-Bid-Specs-Bus-Wrap-Designs.pdf please confirm coverage of front is limited to the logo above the windscreens

Response: Front vinyl is on windscreens only

Question #4: Per 5-1-Bid-Specs-Bus-Wrap-Designs.pdf the three top pictures show inconsistent coverage of the window please confirm the level of coverage and whether this is to be regular opaque (per 3M Premium (IJ180) 2 mil cast removable vinyl or perforated for passenger visibility?

Response: Windows shown in black on top picture are not covered by film. The "VS" towards the back of the bus is regular opaque vinyl

Question #5 Per 5-1-Bid-Specs-Bus-Wrap-Designs.pdf please confirm coverage of back is approximately 60%, whether the square area is a door or a window, and whether this is to be regular opaque (per 3M Premium (IJ180) 2 mil cast removable vinyl or perforated for passenger visibility? Please note this is a different layout from 5-3-Bid-Specs-Bus-Rear-Dimensions.pdf which does not show the rear door / window – please clarify?

Response: We did not have a picture of the back of the mega coach so we used the concept from a smaller bus that we wrapped to give an idea of what we were looking for. We will add a picture of the back of the bus to the website. The back window should be perforated.

Question #6: Per 5-Bid-Specifications-RFQ-26-0001.xlsx please confirm that the College is happy for the bidder to quote a separate shipping cost (column N) not include it in the unit price (column L)?

Attachment 2

Response: The Bid Spec sheet is a standard template that we are required to use from the State of TN. If you need to add shipping cost for some reason, feel free to use that spot.

Question #7: Per 5-Bid-Specifications-RFQ-26-0001.xlsx please confirm unit price (column L) is to include production and installation but no removal of existing graphics is required and whether there are OEM or safety decals not to be supplied by the bidder which are to be installed?

Response: The Bid Spec sheet is a standard template that we are required to use from the State of TN. Your extended price (column M) should be your bid. These buses are fresh from the factory and have no existing graphics

Question #8: Please confirm that the contractor will be provided with a temperature-controlled bay above 15 degrees with access to power, light and water and 3 feet of surrounding working space.

Response: No – contractor will utilize its own space

Question #9: Please confirm that the vehicles will be clean for pre-installation – we appreciate that a final wipe down is needed but just want to be sure the vehicles will not need a power wash (no wax)

Response: These buses are fresh from the factory

Question #10: Please acknowledge that warranty applies to the substrate/bodywork only (3M do not warranty the perforated see-through on the material although it has an expected lifetime of 2 years)

Response: Yes

Question #11: Please confirm the make/model and production year and length in feet of the coaches

Response: 2026 ECB Mega Coach 45' long body 102" wide

Question #12: Can both coaches be installed one after the other, or will there be an interval between wraps?

Response: Will receive both coaches at same time

Question #13: Is there any existing vinyl material other than the existing decals? If yes please provide photos and advise what is the age, condition, and coverage.

Response: These buses are fresh from the factory

Attachment 2

Question #14: Are the vehicles being repainted and if so has two weeks been planned for 'de-gassing' to ensure proper adhesion of the vinyl material

Response: These buses are fresh from the factory

Question #15: Confirm if Contractor is required to provide unit numbers and if so, how many sets, how many digits and what size, format (reflective and opaque vinyl material).

Response: Unit numbers are not required

Question #16: Confirm final artwork will be provided in high-resolution vector files (e.g. Adobe Illustrator). Also, please confirm you will provide Pantone Matching System (PMS, not CMYK) Color Codes to avoid the need for color-matching?

Response: Vector files will be provided along with Pantone color codes

Question #17: Are out of hours installation required?

Response: Not applicable

Question #18: Is there a fixed date by which the installations must be completed?

Response: No, but would like as soon as possible

Question #19: If an off-site installation is required, please confirm that your drivers will transport the vehicles to and from the vendor facility.

Response: We can deliver to vendor facility in the Nashville, TN area

Question #20: If an off-site installation is required, is there a geographical limitation (maximum number of miles) to how far vehicles will be transported by your drivers?

Response: Up to 40 miles from the College's main campus in Gallatin, TN

Question #21: Are there any restrictions on vehicle availability or can installations be performed during regular hours?

Response: Not applicable

Question #22: Please confirm bid are prices exclude tax and the contractor will be provided with a tax exemption certificate following award. If not, please confirm the applicable rate(s) and whether they should be included or separately itemized

Response: Exclude tax

Attachment 2

Question #23: what are the evaluation criteria and basis for award?

Response: Final bid price will be key, however, as part of the bid specs we ask that the vendor submit proof that they have wrapped buses of this size before. We also ask that the vendor provide a timeline for when they could get to the buses to get them wrapped.

Question #24: Please confirm the lead-time / performance period from approval of final artwork to the completion of installation

Response: Performance period will be discussed with winning bidder

Question #25: Would a standard turnaround/schedule of thirty working days from receipt of final artwork to first installation be acceptable? This timescale allows proper time for artwork approval, color matching, production, shipping, and installation.

Response: 30 days would be acceptable

Question #26: What is the Disadvantaged Business Enterprise (DBE) goal for the procurement?

Response: There is no DBE goal for this procurement.

Question #27: Can electronic signatures be used, or should wet/ink signatures be scanned to PDF?

Response: electronic signatures are fine

Question #28: Please confirm that the contractor is not required to remove hardware such as bike racks, license plates, lights etc.

Response: Nothing to remove

Question #29: Please confirm that the contractor can use ladders for working at height and there are no specific OSHA-compliant requirement for other tools or equipment such as scaffolding or platforms

Response: No applicable

Question #30: Please confirm that rubber elements do not require wrapping

Response: No rubber elements require wrapping

Attachment 2

Question #31: Please clarify the requirement for the bid bond (if needed)

Response: bid bond is not needed in this situation

Question #34: We would like to propose a substitute material for the bus wraps. We ran into some issues with 3M IJ180Cv3 film last year where it was failing and falling off. After consulting with 3M, they discovered it to be a manufacturing flaw with the run that we had purchased. Although that seemed to be a one-time fluke, by that time we had already begun seeking out alternatives and found Avery MPI1105 SuperCast Vinyl with DOL 1360Z Gloss Laminate to be a comparable alternative. It's also about 11% less expensive than 3M. Since using it on vehicle graphics we've had great success with Avery with zero failures so far. I attached documentation on the products and a website with a comparison for reference. If you agree this will be an acceptable alternative, please let me know and I'll spec Avery in my bid. Thanks!

Response: In order to get apples to apples comparison for bids, we would like to stick with the originally specified 3M product.

Question #32: Where would installation take place. Your location or ours? If your location do you have a temperature controlled bay to do the work?

Response: Vendor location

Question #33: Will you be providing the artwork in Vector Files?

Response: Yes

Question #34: Please confirm all vinyl material is regular opaque not reflective for night safety?

Response: Opaque – not reflective

Question #35: Please could you provide pictures of the front and sides of the coaches?

Response: yes

Question #36: Since this is an off-site location, can the College representative who collected the vehicle sign-off and approve the installation work?

Response: yes
