

## Grant Decision Making Worksheet

Proposed Project: _____ Funding Source: _____				<b>Decision:</b> ___ Go ___ No Go
Decisions Factors	WEIGHTED CRITERIA			Rating
	Negative (Score: 0)	Neutral (Score: 1)	Positive (Score: 2)	
1. <b>FIT</b> with mission, goals and objectives, and current priorities	Does not fit	Marginally fits	Clearly fits and advances agenda	
2. <b>EXPERTISE</b> of Proposed PRINCIPAL INVESTIGATOR(S)/ Project Manager <b>PI/PM</b>	Little or no experience	Some experience	Extensive experience	
3. <b>EXPERTISE</b> of Grant Proposal Development <b>TEAM</b>	Little or totally new area	Average experience in this area	Strong expertise in this area	
4. <b>CAPABILITY</b> of Grant Proposal Development Team to respond to RFP	Do not have staff time to adequately respond	Stresses staff time but are able to respond	Have staff time to develop highly competitive proposal	
5. Financial <b>OBLIGATION</b> (space, personnel, matching funds)	Requires significant investment of college resources	Requires marginal investment of college resources	Requires minimal investment of college resources	
6. Return on Investment of <b>STAFF TIME</b>	Small return	Moderate return	Significant return	
7. Return on Investment of <b>COLLEGE/CAMPUS RESOURCES</b>	Small return	Moderate return	Significant return	
8. Project <b>SUSTAINIBLITY</b>	Difficult to sustain	Sustainable with significant addition resources	Sustainable with minimal additional resources	
9. Suitable External <b>COLLABORATORS</b>	No partners exist	Potential partners exist and are identified	Partners exist and are involved	
10. Assessment of funding <b>PROBABILITY</b>	Competition is very strong, odds under <20%	Open competition, odds are 10-20-50%	Open competition, odds exceed >50%	
11. <b>FUNDING AGENCY</b> contact, history, and rapport	College is unknown to this agency and staff	College is known to this agency and staff	College has well-developed working relationships	
<b>Total Score</b> (sum of scores for each factor evaluated)				

Scoring Key: Negative = 0-7 Neutral = 8-15 Positive = 16-22